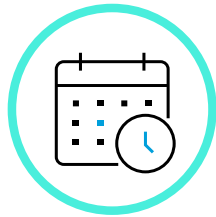


+2X NSR of ABF & GPON



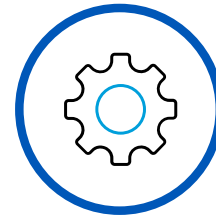
Products

ABF and GPON services
AT&T Business & ACC Business



Period

01/01/2021 – 12/31/2021



Tracking

Automatically tracked by AT&T;
no submission necessary



Payouts

Paid directly to Master firm via
commission cycle

Products: ABF and GPON services are eligible under this promotion. Only new services qualify; upgrades, strategic migrations, and product migrations as defined by The SP Agreement will not qualify for calculation under this program. **Period:** 01/01/2021 – 12/31/2021 or until funds are depleted. Orders must be Accepted by AT&T by 12/31/2021. AT&T is eligible to cancel, suspend, or modify this program via written notice at any time for any reason during the above time period. **Payouts:** Award will be paid directly to the Master firm via standard commission cycle. If there are delays or issues with the submission of the award, Channel Marketing will alert AT&T Sales Leadership and the Primary/Secondary/Com Contacts at the respective Master firms. If AT&T sees significant post-installation fallout, AT&T reserves the right to recoup the incentive funds and/or remove Master firm from future incentives. **Eligibility:** AT&T is eligible to revoke participation any time and for any reason. Masters must be active and in good standing under the AT&T Alliance Channel and ACC Business agreements and defined as a Master to be eligible for award. This incentive is available to Masters (and its subs) only. The AT&T Alliance Channel defines Masters as firms which satisfy the following provisions: Sign carrier contracts and consolidates volume; Assists its subs with pre-and-post-sales support; Consolidates commissions from multiple carriers into the one monthly commission statement/payment; Leverages its size to gain concessions from carriers on behalf of its subs; Have 75 or more provider agreements and 250 or more sub agents; Does not provide Tier 1 technical or billing support to customers; Does not participate in reselling/wholesaling activity for either hardware or carrier services.