

THE GREAT SUMMER CASH INCENTIVE!

Connections you can
CASH IN ON!

The logo for Cox Business, featuring the word "COX" in a large, bold, blue sans-serif font above the word "BUSINESS" in a smaller, bold, blue sans-serif font. The logo is enclosed within a white circle with a blue border.

COX
BUSINESS

**Receive an additional 1X MRC
on all new Cox Business Sales
over \$750 MRC!**

Offer Timing

August 1, 2020 - October 31, 2020

Sales must be order accepted on or after 8/1/20 and no later than 10/31/20 to qualify

Incentive Details

- Incentive valid only on new customer sales within Cox Business footprint.
- Sale revenue must be equal to or greater than \$750 MRC per sale.
- Contract term must be 36 months or greater.
- Incentive is not valid on existing Cox Business customer accounts, including renewals and/or upgrades.
- Business sale must be on-net and not require construction.

Who's Eligible?

All Cox Business Selling Agents in good standing are eligible for this SPIFF: For more information, contact your Cox Business Channel Manager.

**Don't miss out on your chance to earn extra cash this summer!
Submit your opportunities today!**



6205-B Peachtree Dunwoody Rd.
Atlanta, Georgia 30328

The Great Summer Cash Incentive - Terms and Conditions

Restrictions apply. Maximum incentive payout is \$10,000 per eligible deal or sale. Services are not available in all areas. Incentive is valid only on new Cox Business customer sales submitted between 12:00am on August 1st, 2020 and 11:59pm on October 31st, 2020. Valid only for sales of services within the Cox Business franchise markets. Term of new services sold must be equal to or greater than 36 months, with minimum monthly recurring charges of \$750. All incentive opportunities must be registered via CAPS (<https://caps.corp.cox.com/>) during the incentive period. Selling Agent is defined as the sales partner of record within the Cox Business Indirect order system. Incentive is valid for Cox Business services only. Cox Business reserves the exclusive right at its sole discretion to limit or exclude specific sales that have been discounted outside of normal published discounts. All qualified service agreements must be registered through the CAPS portal and accepted by a Cox Business Channel Representative during the incentive period. during the incentive period. Any sales not currently allowed or commissionable in Cox Business' Master Agent or Direct Contracts will be excluded from this incentive. Normal commission rates apply. Only Selling Agents, in good standing, are eligible for this program. Orders where the terms and conditions are not met, the order cancels, or where early termination of services occurs are not considered "eligible sales" under this incentive program and any payments associated with orders that are not eligible sales will be subject to charge backs. Cox Business reserves the exclusive right at its sole discretion to modify the Terms and Conditions of this promotion, up to and including the cancellation of the program without prior notice. Any Cox Business-provided equipment must be returned in good working order. Early termination fee applies. Equipment, installation, taxes, franchise fees, the and other similar excluded charges do not qualify toward calculation of the incentive payment. Contact your Cox Business Master Agent, or Agent Channel Manager for restrictions or complete details on this incentive. All rights reserved. © 2020 Cox Communications, Inc.

Exclusions and Exceptions

Cox Business does not dictate commission rates for Selling Agents. Commission rates are determined between the Master Agent and the Selling Agent. Cox Business reserves the right to exclude any Selling Agent from participating in the incentive if Cox Business determines, in its sole discretion, that the Selling Agent has acted in a deceptive or fraudulent manner. Sales to existing Cox Business customers, including upgrades and renewals are not eligible for the incentive. Cox Business is not obligated to provide prior notice if the incentive ends early. Equipment Fees and non-recurring revenue do not qualify for incentive payment. Off-net/Type 2 circuits sold as part of a multi-site deal will be compensated per contract, but do not qualify for incentive payments. On-net services requiring construction are excluded. All rights reserved.
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