

Altice Business [Channel Partner - East]: SIP/PRI [Coax] 1X MRR Incentive



Want to earn more \$\$\$?!?! See below details on our 1X MRR Incentive that we are running until the end of September 2020!



Incentive Detail:

Receive **1X MRR** for all Coax SIP/PRI sales entered between **9/1/20 – 9/30/20**

Rules:

- Sales Dates: 9/1/2020 – 9/30/2020
- Must be installed by 12/31/2020
- Eligible for East (Legacy Optimum) orders/locations only
- Incentive will be earned upon service installation
- Incentive payout based strictly on NEW Incremental MRR only
- Valid for new and existing customers adding Coax SIP/PRI service
- Per deal MRR capped at \$5K
- 1X MRR bonus strictly on new SIP/PRI revenue only [DID MRR will also be eligible]
- Promotional bonuses are paid upon install and will be included in the following month's commission statement
- All disconnects prior to month 12 after installation will result in a full charge back of any promotional bonuses paid to the Master Agent Partner
- Eligible for Coax deals ONLY – East market (standard business rules apply)

Altice Business [Channel Partner – East & West]: September 2020 – 1X MRR Bonus Bucks

Want to earn more \$\$\$?!?! See below details on our 1X MRR Incentive that we are running until the end of September 2020!

Incentive Detail:

Receive **1X MRR** for all **NEW FIBER** (New Logo) Sales entered from 9/1/2020 – 9/30/2020 and installed by 12/31/2020.



Rules:

- Sales Dates: 9/1/2020 – 9/30/2020
- Must be installed by 12/31/2020
- Incentive will be earned upon service installation
- Minimum term commitment required for all deals: 3 years
- Per deal MRR capped at \$10K
- Promotional bonuses are paid upon install and will be included in the following month's commission statement
- All disconnects prior to month 24 of the agreement term will result in a full charge back of any promotional bonuses paid to the Master Agent Partner
- Valid for **NEW** Fiber sales only (New Logo)
- Conversion from Coax to Fiber do not qualify
- Eligible for Fiber deals ONLY – East & West markets (standard business rules apply)
- 1X MRR promotion **can** be used in conjunction with the 'Up to 3 Months Free' customer facing Promotion
- Type 2 (Off-Net Sales) are excluded

Sign up now to get up to 3-Months Free Service...

For a limited time, receive up to 3-Months FREE!

The Sales Management Team is pleased to announce a 2020 Promotion for New **and** Existing Customers. This Sales promotion is built to be aggressive in the market place, close New Customer business and drive additional business to our existing customer base for the month of September 2020. Details for each customer type are as follows:

New Customer

Up to 3-Months Free Promotion

Promo Code: 20Q3NewCu3FM

Up to three months of FREE Service (MRC) based on Term (1-3 year terms)

- **Must be Fiber Services**
- Value not to exceed \$10k per month per customer
- Credits to begin on first Full Month's invoice and will appear on 13th, 25th invoice after
- Standard Business Case and Target Thresholds apply
- Excludes Type II (unless otherwise approved by RVP), MSA Customers, Carrier & PAYGO
- Conversion from Coax to Fiber do not qualify
- All non-standard promotions require a Contract Change Request for custom language
- **Offer valid through September 30, 2020**

Existing Customer

1-Month Free Promotion

Promo Code: 20Q3ExiCu1FM

- One month of FREE Service (MRC)
- **Must be Fiber Services**
- Minimum 1 Year Term
- Only includes incremental revenue on new or upgraded services renewal
- Value not to exceed \$10k per month per customer
- Credits to begin on first Full Month's invoice
- Standard Business Case and Target Thresholds apply
- Excludes Type II & Co-Terminus Service Agreements* (unless otherwise approved by RVP), MSA Customers, Carrier and PAYGO
- Conversion from Coax to Fiber do not qualify

*Co-Terminus SAs must meet min. 1yr remaining in Customer's term at time of upgrade installation and include incremental increase in MRC

- All non-standard promotions require a Contract Change Request for custom language
- **Offer valid through September 30, 2020**

