

3 Months Free Promotion

New Client Business Rules

Offer: Get the first 3 months free when signing up for a 36 month or longer term on qualifying services (For example: contract term begins at the end of the free 3 month. Billing would start in month 4 and the contract would expire after month 39 when using a 3 year term.)

Eligible products: FIA, Ethernet (FIBER), Managed WiFi, MRS, MSS, SIP, PRI, and Unified Communications (Fiber only), Unified Communications over DOCSIS (Regional for BHN only)

Minimum Term: 3 year

Availability: until 9/28/20*

- Location must have an autobuild, on-net, or quick-connect serviceability status.
- Can be combined with NRC waiver, FIA discretionary pricing, and NYC discretionary pricing. This offer is not eligible with any other promo.
- Current services can be renewed to be co-terminous with the added qualifying services using current Enterprise pricing rules (renew within 6 months of end of term or, if the MRR of the current services is higher)
- For deals with a location that have a serviceability status of “other addressable”, involves Type II or Finished Internet, contact your RCM who must seek approval from the decision support team
- Not available to Government/Education, Rural healthcare or other USAC clients
- Contact your sales team to ensure the proper promotional code has been added to your opportunity in Salesforce.

**Offer is valid for three months, but is subject to change at any time.*

The following language must be included on all contracts to be valid as well as the appropriate promo code selected in Salesforce.

Special Terms: Some or all of your order is subject to a promotional offer, of which the full Terms & Conditions can be found by going to <https://enterprise.spectrum.com/legal/3-months-free.html>

Expires: 9/28/20*

3 Months Free Promotion

Existing Client Business Rules

Offer: Existing clients that add additional qualifying services for a 36 month or longer contract term will receive the first 3 months free. (For example: contract term begins at the end of the free 3 month. Billing would start in month 4 and the contract would expire after month 39 when using a 3 year term.)

Eligible products: FIA, Ethernet (FIBER), Managed WiFi, MRS, MSS, SIP, PRI, and Unified Communications (Fiber only), Unified Communications over DOCIS (Regional for BHN only)

Minimum Term: 3 year

Availability: until 9/28/20*

- Location must have an autobuild, on-net, or quick-connect serviceability status.
- Offer applies to new eligible services added to existing locations
- Can be combined with NRC waiver, FIA discretionary pricing, and NYC discretionary pricing. This offer is not eligible with any other promo.
- Current services can be renewed to be co-terminous with the added qualifying services using current Enterprise pricing rules (renew within 6 months of end of term or, if the MRR of the current services is higher)
- For deals with a location that have a serviceability status of “other addressable”, involves Type II or Finished Internet, contact your RCM who must seek approval from the decision support team
- Not available to Government/Education, Rural healthcare or other USAC clients
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Expires: 9/28/20*

FAQ's

Q. Can I combine this promo with any other existing promotions or offers?

A. Yes. This offer can be combined with the NRC waiver, NYC discretionary pricing, and FIA discretionary pricing offers.

Q. Can I combine this promo with discounted bundle pricing?

A. Yes. This offer can be combined with discounted bundle pricing.

Q. Can the customer request a physical check instead of a billing credit?

A. No. Clients are eligible for a billing credit only.

Q. Is there a minimum MRR requirement?

A. For new clients, No. For existing clients, current services can be renewed to be co-terminous with the added qualifying services using current Enterprise pricing rules (renew within 6 months of end of term or, if the MRR of the current services is higher)

Q. When does the promo expire?

A. The promotion will run for three months or until Spectrum makes a decision to end the promotion. A communication will be sent if and when a firm expiration date is established.

Q. How do I ensure my client gets the promo offer?

A. The contract must have the special term language and the opportunity must have one of the following promo codes assigned to the opportunity in Salesforce: 3 Months Free – Data or 3 Months Free – Voice. Please verify with your sales team that the appropriate promo code has been applied to the opportunity in Salesforce.

Q. If an existing FIA customer wants to add voice, and is re-contracting the FIA , do both services qualify for the credit?

A. No. Only the new services

Q. If a client upgrades their FIA tier, do they qualify for the credit?

A. No. The credit is for new services only.

Q. What happens if a client cancels after installation, but within the free 3 month period?

A. The client will be obligated to the term on their contract and subject to ETF.

Q. If a client has FIA at an existing location and adds a new FIA circuit at the same location, does the promo apply to the new circuit?

A. Yes.

Expires: 9/28/20*